

# Sales & Operations Executive – Leather Handbags

**Job Title:** Sales & Operations Executive – Leather Handbags

**Location:** Kolkata

**Salary:** Competitive Salary.

**Benefits:** Incentives (after confirmation), PF, ESIC, Bonus

## **Job Summary:**

We are seeking a proactive and customer-focused Sales & Operations Executive for our leather handbag business. The candidate will be responsible for handling retail coordination, driving sales, managing daily operations, and maintaining strong relationships with store partners and customers.

## **Key Responsibilities:**

- Visit retail stores and customers regularly to promote products and strengthen relationships
- Manage day-to-day business operations efficiently
- Implement sales and operational strategies to achieve business targets
- Monitor market trends, competitor activities, and customer preferences in the leather goods segment
- Maintain accurate records of sales, inventory, and client interactions
- Prepare and submit timely sales and performance reports to management
- Ensure proper product display and branding at retail outlets

## **Requirements:**

- Graduate in any discipline
- Proficiency in Bengali, English, and Hindi
- Good communication and negotiation skills
- Basic computer knowledge (MS Office, email, reporting tools)
- Strong interpersonal skills and ability to build long-term relationships
- Willingness to travel locally for store and customer visits
- Self-driven, organized, and target-oriented

## **What We Offer:**

- Competitive salary including
- Performance-based incentives after confirmation
- PF, ESIC, and bonus as per company policy
- Opportunity to grow within the leather fashion industry

✉ Interested candidates are requested to share their updated CV at [leathercraftscorporation@gmail.com](mailto:leathercraftscorporation@gmail.com)